

Healthcare Together

Delivering Successful Tenders



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There has been a two fold increase of opportunities identified this month which have been highlighted by the tender scanning team. Over 70% of the opportunities were from local authorities with sexual health and substance misuse being the greatest service type. Market engagement events continue to be a priority for commissioners as they assess the current climate for bidder interest and in many cases innovation to reach their targeted market.

Healthcare Together launched a further scanning service for Pinnacle Health last month. This has a different focus to our current scanning service, however provides the same time saving benefits and quick market awareness of opportunities.

Recent opportunities - The opportunities sent to the Regions over the last few months have been graded into most, mid-range and least. This should give you an idea as to whether commissioners are tendering for services in your locality and where if appropriate you need to get bid ready.

Opportunities per region		
Most	Mid-range	Least
East Midlands & South Yorkshire North West South West	London South Thames Region North East Yorkshire and the Humber South East Coast East London North Thames Region	North East and Cumbria West Midlands Mersey South Central East Anglia

Focus on local enterprise partnerships (LEPs)

LEPs are local business led partnerships between local authorities and businesses. They play a central role in determining local economic priorities including undertaking activities to drive economic growth and the creation of jobs in the local area through the provision of grants. There are 39 LEPs actively championed by the Departments for Communities & Local Government (DCLG) and Business, Innovation & Skills (BIS).

There have been mixed reports of whether monies are available to provider companies, however as LEPs have different priorities some have been found to have health related funds which may be available to support your business. Visit the following website to determine where your local LEP is and see whether they may be able to help support you. www.lepnetwork.net/find-your-nearest-lep/

What's new?

Provider company networking event- sharing best practice- event taking place on Wednesday 13th September 2017 in the Boardroom at the NPA from 10am-3.30pm. **This event will provide a forum to network with existing provider companies and those LPCs wishing to support one to share best practice and learnings.**

Contact us: Get in touch with us to see how we can support you enquiries@healthcaretogether.co.uk or visit the website www.healthcaretogether.co.uk

